



FOR IMMEDIATE RELEASE

**Media Contact:**

Disability RMS  
Trish O'Donnell  
(207) 591-3615  
todonnell@disabilityrms.com

**Disability RMS Announces Group Life Reinsurance Offering**

*New Business Line Provides Risk Relief, Related Services and Complements Disability Reinsurance*

**WESTBROOK, Maine** — June 29, 2009 — Disability RMS, the nation's leading provider of turnkey Group Disability risk management products and services, today announced the introduction of its Group Life Reinsurance offering. The new offering creates potential underwriting synergies and provides more reinsurance pricing flexibility for clients that write both Group Disability and Life lines.

After conducting extensive market research, Disability RMS concluded that a void existed in the Group Life reinsurance marketplace and an even greater void with respect to the availability of reinsurance providers that could effectively pair both Group Disability and Life reinsurance. Drawing upon its Employee Benefits experience — and proven ability to design and execute reinsurance underwriting strategies that support or create profitable growth in its customers' niche markets — Disability RMS made the decision to establish a Group Life offering.

“Taking advantage of a combined Group Disability and Life reinsurance offering will benefit our clients on several levels,” said Matthew Gilligan, Disability RMS president. “In addition to the administrative convenience of working with one reinsurer, clients stand to benefit from a more holistic view of their Disability and Life blocks. Key advantages include operational synergies gained by utilizing a common platform for the management of their Disability and Life businesses.”

For more information about the Disability RMS Group Life or Disability Reinsurance offering, please contact Gregory J. Dulac, Vice President, Business Development, at (207) 591-3609 or [gdulac@disabilityrms.com](mailto:gdulac@disabilityrms.com).

**About Disability RMS**

Disability RMS is the nation's leading provider of turnkey disability risk management products and services with more than \$400 million of disability premium under management. Located in Westbrook, Maine, Disability RMS has more than 350 employees with the specialized product knowledge and service skills required to succeed in today's complex risk protection market. Disability RMS holds the distinction of twice being named the Best Large Company to Work for in Maine, an accolade awarded by the Best Companies Group, in partnership with the Maine Department of Labor. Visit Disability RMS at [www.disabilityrms.com](http://www.disabilityrms.com).

# # #